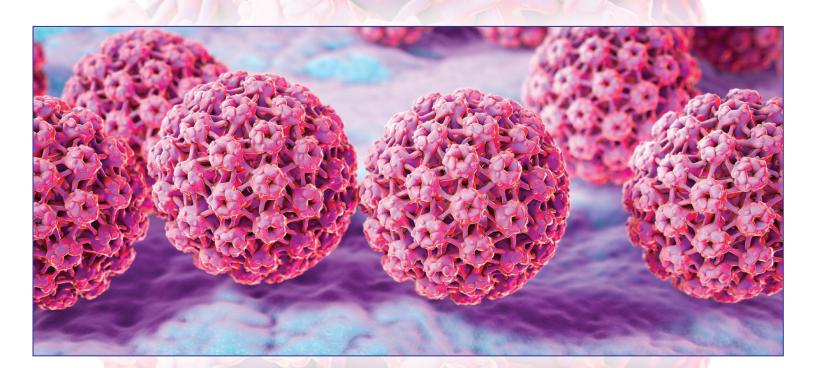
# MICROBIX BIOSYSTEMS INC.



# FIRST INTERIM REPORT

For the three months ended December 31, 2019



#### **Message to Shareholders**

On behalf of Microbix, I'm pleased to inform you about the progress we've made in the weeks since the announcement of our record fiscal 2019 sales of \$13.4 million and positive full-year earnings.

First, on January 31 we announced the completion of a non-brokered private placement that added \$2.3 million to our equity base. That further funding will help enable us to accelerate growth at Microbix, most notably providing the needed equipment and personnel to create and launch additional innovative, proprietary, and branded QAPs<sup>™</sup> that support the accuracy of important medical tests. QAPs should enable Microbix to capture new market opportunities, add to our customer base, improve sales and margins, and attain material profitability.

Further equity helps fulfill those prospects. Microbix was running on a working capital base of only ~\$2.0 million, making it challenging to manage monthto-month fluctuations in orders or collections, and also limiting our ability to develop, register, and manufacture new products. For example, a customer discussion relating to our initial four REDx<sup>™</sup> Controls brand QAPs (for HPV) led to interest in our supplying dozens more new QAPs. However, it would have taken us too long to fulfill that without more resources. That constraint is now addressed.

The Q1 fiscal 2020 results we now report also illustrate why further equity capital was advisable. Q1 is seasonally Microbix's weakest as there are few shipments of the proficiency-testing ("PT") QAPs category - due to when accreditation agencies test clinical labs. In 2020 however, Q1 sales were further limited by shipment timing to antigen customers, with the net result that Q1 sales came in at \$2.0 million - down year-over-year and not generating enough margin dollars to avoid a net operating loss. While greater working capital helps us manage such fluctuations, we happily remark that our sales and margins should continue to grow, with profitability expected in the second half. Furthermore, it is worth noting that cash flow from operations for Q1 2020 was 828% that of Q1 2019 - for what is perhaps the best indicator of improving financial success.

Microbix has made great strides in improving its operational rigor across fiscal 2018 and 2019. Many actions have been taken to tighten process controls and to de-bottleneck and de-risk operations. Also, the conversion to bioreactor production of our largestselling antigen product is at last largely complete, with most of its 2020 sales to be from the new higher-yielding and more-reliable process.

QAPs production is also increasing, as the mainstay sales of white-labeled PT variants are being joined by Microbix-branded PROCEEDx<sup>™</sup> or REDx<sup>™</sup> Controls to test-makers or clinical laboratories. As growth in unit sales of QAPs accelerates, we are now properlycapitalized to meet such needs, further leveraging shareholder capital with up to \$2.75 million in matching funds from the FedDev Ontario program, as was announced on 30 July, 2019.

Frankly, Microbix's business prospects have never been brighter, with well-advanced work to maximize gross margins derived from antigen sales and a pipeline of exciting new QAPs set to be launched across the balance of fiscal 2020 and beyond. If our strategic initiatives progress as intended, there will also be exciting collaborations to announce.

Lest we forget, we remain active in pursuing a partnership for the re-launch of our thrombolytic, Kinlytic<sup>®</sup> urokinase. Finding a party with the needed combination of (i) biological drug knowledge, (ii) hospital sales expertise, (iii) capital, and (iv) time, has been challenging, but we are making progress. Any disclosure relating to this initiative would likely be upon signing of a definitive agreement.

To summarize, while short-term challenges will always emerge, we continue our work to increase sales, improve gross margins, insulate against risks, and achieve sustained positive net earnings and cash flow. The second half of fiscal 2020 and beyond are expected to show increasing benefits from those efforts, with Microbix positioned for increasing net earnings and share price appreciation.

Personally and on behalf of our team, I thank you for your continuing support and wish you all the best.

Cameron L. Groome Chief Executive Officer and President

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS FOR THE QUARTERS ENDED DECEMBER 31, 2019 AND 2018

The Company's Management's Discussion and Analysis ("MD&A") should be read in conjunction with the audited Consolidated Financial Statements and notes for the year ended September 30, 2019 and the interim condensed consolidated financial statements and notes of the current quarter, prepared in accordance with International Financial Reporting Standards ("IFRS") and filed on SEDAR. Additional information relating to the Company, including its Annual Information Form ("AIF"), can be found on SEDAR at www.sedar.com. Reference to "we", "us", "our", or the "Company" means Microbix Biosystems Inc. unless otherwise stated. All amounts are presented in Canadian dollars unless otherwise stated. Statements contained herein, which are not historical facts, are forward looking statements that are subject to certain risks and uncertainties that could cause actual results to differ materially from those set forth or implied. These forward-looking statements include, without limitation, discussion of financial results or the outlook for the business, risks associated with its financial results and stability, its antigens and quality assessment products business, development projects such as those referenced herein, sales to foreign jurisdictions, engineering and construction, production (including control over costs, quality, quantity and timeliness of delivery), foreign currency and exchange rates, maintaining adequate working capital and raising further capital on acceptable terms or at all, and other similar statements concerning anticipated future events, conditions or results that are not historical facts. These statements reflect management's current estimates, beliefs, intentions and expectations; they are not guarantees of future performance. The Company cautions that all forward looking information is inherently uncertain and that actual performance may be affected by a number of material factors, many of which are beyond the Company's control. Accordingly, actual future events, conditions and results may differ materially from the estimates, beliefs, intentions and expectations expressed or implied in the forward looking information. All statements are made as of the date of this disclosure and represent the Company's judgment as of that date and the Company disclaims any intent or obligation to update such forward-looking statements.

The Management Discussion and Analysis is dated February 11, 2020.

#### **COMPANY OVERVIEW**

Microbix Biosystems Inc. (Microbix or the Company) (TSX: MBX) is a life sciences innovator making critical ingredients that enable the production of clinical diagnostics (antigens) and creating medical devices that help ensure test accuracy (quality assessment products, also known as QAPs<sup>™</sup>). In the context of Microbix's business, antigens are purified and inactivated bacteria and viruses, which are used in the immunoassay format of medical tests to assess exposure to, or immunity from, those pathogens. QAPs are inactivated and stabilized samples of a pathogen, that are created to resemble patient samples in order to support one or more of (i) the proficiency testing of clinical labs, (ii) test development, instrument validation and technician training, or (iii) the quality management of patient tests by clinical laboratories. Microbix' antigens and QAPs are sold to more than 100 customers worldwide, primarily to multinational diagnostics companies and laboratory accreditation organizations.

Microbix also applies its biological expertise and infrastructure to develop other proprietary products and technologies, most notably Kinlytic<sup>®</sup> urokinase, a biologic thrombolytic drug used to treat blood clots.

Revenue from the antigens and QAPs business (Antigens & QAPs) is expected to continue growing for the foreseeable future. Antigen sales growth will be largely driven by certain public health tests becoming more widely used in the Asia Pacific region. QAPs sales growth will be driven by Microbix's creation of new value-added, branded and proprietary products and by increasing European and American quality-management regulation of clinical laboratories. Resulting sales are expected to provide free cash flow to cover operating and debt service costs, and funding for business initiatives that leverage Microbix's expertise.

#### **COMPANY OVERVIEW (Continued)**

The Company owns and operates a biologicals manufacturing facility at 265 Watline Avenue in Mississauga, Ontario. Microbix has a Pathogen and Toxin license for its facility, issued by the Public Health Agency of Canada. The Company's administrative offices are in a leased building located at 235 Watline Avenue, Mississauga, Ontario.

#### FINANCIAL OVERVIEW

# Quarter Ending December 31, 2019 ("Q1")

Q1 revenue was \$2,046,348, a 17% decrease from Q1 2019 revenues of \$2,460,812. Included were antigen product revenues of \$1,972,578 (Q1 2019 - \$2,366,790), QAPs revenues of \$26,114 (Q1 2019 - \$6,044), and revenue from royalties of \$73,775 (Q1 2019 - \$94,022). Q1 sales were down predominantly due to a one-time order of \$600,000 that benefited Q1 2019. All other revenues to North America, Europe and Asia were as expected.

Gross margin for this quarter was 51%, down slightly from 52% last year. Last year's gross margin was aided by the one-time order discussed above, which had a strong margin. Gross margins for the majority of our key products are more favourable than the prior year, although margin improvements from increasing sales of bioreactor-produced antigen were overshadowed by product mix fluctuations. Seasonally low PT-oriented QAPs sales in the first quarter each year also suppressed margins, although non-PT QAPs led to overall Q1 segment sales growth of 432% year-over-year.

Operating expenses increased by 16% from Q1 2019, primarily a result of increased investment in QAPs sales, marketing and business development, and an unfavourable foreign exchange loss in the current quarter.

Weaker sales and gross margin dollars in Q1 led to an operating loss and net loss of \$585,265 versus an operating loss and net loss of \$119,296 in Q1 2019. Cash provided by operations ("CFO") was \$237,792, for an increase of 728% compared to cash provided of \$28,725 in Q1 2019.

# **Financial Highlights**

as at and for the quarter ended

as at and for the quarter ended	Dec	ember 31, 2019	Dece	mber 31, 2018
Total Revenue	\$	2,046,348	\$	2,460,812
Gross Margin		1,043,734		1,290,549
SG&A Expenses		1,086,666		889,354
R&D Expense		265,349		261,831
Financial Expenses		276,984		258,660
Operating Loss for the period		(585,265)		(119,296)
Net Loss and Comprehensive Loss for the period		(585,265)		(119,296)
Cash Provided (Used) by Operating Activities		237,792		28,725
Cash		69,525		276,274
Accounts receivable		1,188,972		985,499
Total current assets		6,161,021		6,793,053
Total assets		19,756,178		19,927,665
Total current liabilities		4,867,545		4,989,047
Total liabilities		9,776,196		9,660,039
Total shareholders' equity		9,979,982		10,267,626
Current ratio		1.27		1.36
Debt to equity ratio		0.98		0.94

# SELECTED QUARTERLY FINANCIAL INFORMATION

	Mar-31-18 \$	Jun-30-18 \$	Sep-30-18 \$	Dec-31-18 \$	Mar-31-19 \$	Jun-30-19 \$	Sep-30-19 \$	Dec-31-19 \$
Revenue	3,000,193	3,235,224	3,389,574	2,460,812	4,253,629	3,110,615	3,587,285	2,046,348
Net Income (Loss) and Comprehensive Income (Loss)	(342,502)	958	(8,185,894)	(119,296)	391,352	(191,322)	(48,816)	(585,265)
Operating Loss before debt restructuring, settlement expenses and Impairment of assets	(342,502)	958	(307,136)	(119,296)	482,037	(191,322)	(127,738)	(585,265)

#### OUTLOOK

Microbix' primary business is the result of nearly three decades of experience manufacturing high quality viral and bacterial antigens – for use in the medical diagnostic testing industry. Its many antigen products have received widespread and longstanding acceptance by "immunoassay" diagnostic test makers, with continuing growth in demand. Microbix antigens are now used by over 100 diagnostics manufacturers and are the critical biology inside tens of millions of medical tests for bacterial and viral diseases.

More recently, growth in demand for Microbix' antigens has been stronger to end user customers in both established and emerging markets. Much of that growth is believed to be due to a number of diagnostics for infectious diseases important to public health beginning to be adopted in the Asia-Pacific region. In fiscal 2018, we saw the emergence of this Asian demand materialize in orders from our distribution partner for such markets, as well as from customers based in North America and Europe that are reporting growing sales into Asia. While we believe Asia-Pacific demand for antigens should continue to grow over time, sales to this newer market are also adding to the volatility of Microbix's quarterly revenues.

The long-term effect of increasing Asia-Pacific test usage may be to take Microbix's potential market from being the population of ~700 million of North America and Western Europe to closer to the global population of 7.6 billion. As a leading global supplier of such vital native antigens that has created and validated leading-edge production techniques, Microbix believes it is now well-prepared to fulfill such demand growth.

Microbix's QAPs business involves the use of antigens and nucleic acids for purposes beyond the large-scale manufacturing of medical test kits. This newer usage packages a very small amount of stabilized and inactivated bacteria or virus into individual one milliliter vials or dried onto swabs. Such samples are used as tools to establish whether the quality objectives of clinical laboratories are being met – for example to assess whether testing equipment is functioning properly, if staff has been adequately trained, or if reagents have spoiled. Such finished quality assessment products (QAPs<sup>™</sup>, pronounced as "caps") are a high value end-use of Microbix's biologicals expertise and there is a growing need for such products as regulators progressively tighten their surveillance of the competence of medical testing labs. Notable drivers for such demand are the U.S. "CLIA" regulations, European Union IVD-D and IVD-R regulations, and ISO 15189 standards, that are all requiring labs to increase use of quality products from qualified third parties across their ever-broadening portfolio of tests. Microbix now derives about 10% of its sales from providing QAPs to laboratory accreditation organizations and is building-out this business segment to test and instrument makers, and to clinical laboratories directly.

Due to the positive prospects of each of the above two lines of its business, Microbix continues to reinvest to better ensure that it can meet expected growth in demand. Such work includes upgrading its manufacturing technologies, quality systems, processes and training, capacity and allocation of capacity, along with developing and launching new products. This has involved many steps to both de-bottleneck and de-risk our production processes, work that will be ongoing as Microbix continues to grow sales across our product lines. In fiscal 2018 and 2019, multiple upgrades to facilities were completed and further investments will be made in infrastructure going forward. Additionally, Microbix will be investing in people – with efforts to enhance training, career progression and retention.

Initial benefits of the manufacturing upgrades were seen in the sales of fiscal 2018 and 2019, which demonstrated an annual compound growth rate of 15%, over the two year period. In fiscal 2020, Microbix aims for continuing sales growth alongside material improvement to its percentage gross margins, with margin gains being driven by the use of new production technologies and a growing proportion of higher margin products.

Further progress on enhancing production capabilities are expected to result from the \$2.75 million contribution agreement with FedDev Ontario (contributions over the next four years), announced on July 30, 2019 and the \$2.35 million non-brokered private placement announced on January 31, 2020. Additionally, on August 1, 2019 Microbix confirmed the timetable of conversion of a major antigen product into its bioreactor technology and, over the month of September, approvals to sell innovative new QAPs to clinical laboratories in the European Union and the United States.

#### **OUTLOOK** (Continued)

Going forward, Microbix is continuously working to improve its percentage gross margin while also growing its sales of both antigens and QAPs. Percentage gross margin improvements should be achievable by way of an increasing proportion of bioreactor-driven antigen sales, improving antigen yields on a broader basis and larger sales of quality assessment products. Achievement of sales and gross margin goals is expected to lead to meaningful quarterly net earnings. Quarterly reporting will update shareholders on progress with such operational goals.

Efforts are also continuing with Kinlytic<sup>®</sup> urokinase. Microbix has been actively working with a U.S. agent on outreaches to potential out-licensing and development partners. Multiple potential partners are now under confidentiality agreements and Microbix is engaged with assisting such parties in conducting due diligence on its "Data Room" materials. Management views progress as satisfactory at this stage and will likely update shareholders based on either of two progress milestones, (i) executing a binding letter-of intent, or (ii) signing a definitive agreement.

To summarize, the company continues to target double-digit annual percentage growth in sales, while concurrently expanding gross margins and net earnings. Sustainable growth and consistent profitability are core goals for Microbix. Those objectives should be attainable based on increasing demand for antigens, implementation of innovative antigen production methods, the launch of new QAPs product lines and successful partnering of Kinlytic. It is intended for success with such initiatives to drive share price appreciation

#### LIQUIDITY, CASH FLOWS AND CAPITAL RESOURCES

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRS") on a going concern basis, which presumes the Company will continue operating for the foreseeable future and will be able to realize a return on its assets and discharge its liabilities and commitments in the normal course of business.

The Company has incurred historical losses resulting in an accumulated deficit of \$36,251,750 as at December 31, 2019. Management continuously monitors the financial position of the Company with respect to working capital needs, as well as long-term capital requirements compared to the annual operating budget. Variances are highlighted and actions are taken to ensure the Company is appropriately capitalized.

#### Future Liquidity and Capital Needs

The Company primarily funds new product development activities and capital expenditures from profits earned by its business and, periodically from additional equity and/or debt.

Over the course of fiscal 2020, cash flow is expected to improve due to: 1) continued growth in antigen and quality product sales, 2) improvements in product pricing or other sales terms, 3) commencement of sales of higher percentage gross margin product from the Company's bioreactor production process, and 4) other business development and financial initiatives. Management expects these developments will significantly improve the overall liquidity position, as the Company's plans come to fruition.

To support the continued growth of the business (subsequent to the end of this quarter), on January 30, 2020 (the "Closing Date"), the Company completed a non-brokered private placement offering of an aggregate of 11,800,000 units for total gross proceeds of \$2,360,000. Each unit consists of one common share of Microbix and one common share purchase warrant. Each whole warrant entitles the holder to purchase one additional common share at an exercise price of \$0.36 for five years. The financing was non-brokered. Cash commissions of \$104,300 were paid and an aggregate of 521,500 Broker's Warrants were issued in the private placement offering. Each Broker's Warrant entitles the holder to purchase one unit at a price of \$0.36 for a period of five years. All securities issued under the private placement will be subject to a hold period expiring four months and one day from the date of closing.

# LIQUIDITY, CASH FLOWS AND CAPITAL RESOURCES (Continued) Future Liquidity and Capital Needs (Continued)

Microbix will continue to monitor and manage its cash position, with the objective of anticipating and meeting all future liquidity and capital needs.

# **Outstanding Share Capital**

Share capital issued and outstanding as at December 31, 2019 and September 30, 2019 was \$33,912,460 for 96,972,705 common shares.

# **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no off-balance sheet arrangements that have or are reasonably likely to have a current or future material effect on its financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

# **TREND INFORMATION**

Historical spending patterns are no indication of future expenditures. Investment in the new products and technologies is at the discretion of management and the board of directors. The Company is not aware of any material trends related to its business that have not been discussed in this Management Discussion and Analysis dated February 11, 2020.

# **RISKS AND UNCERTAINTIES**

The significant risks and uncertainties affecting the Company and its business are discussed in the Company's September 30, 2019 MD&A under the "Risks and Uncertainties" section. There have been no changes in the risks or uncertainties facing the Company since that date.

# FINANCIAL RISK MANAGEMENT

The primary risks affecting the Company are summarized below and have not changed during the fiscal year. The list does not cover all risks, nor is there an assurance that the strategy of management to mitigate the risks is sufficient to eliminate the risk.

# **Credit risk:**

The Company's cash is held in accounts or short-term interest bearing accounts at one of the major Canadian chartered banks. Management perceives the credit risk to be low. Typically the outstanding accounts receivable balance is relatively concentrated with a few large customers representing the majority of the value. As at December 31, 2019, five customers accounted for 78% (September 30, 2019 - five customers accounted for 78%) of the outstanding balance. The Company has had minimal bad debts over the past several years and accordingly management has recorded an allowance of \$25,625 (September 30, 2019 - \$25,625).

### FINANCIAL RISK MANAGEMENT (Continued)

# Currency risk:

The Company is exposed to currency risk given its global customer base. Over 90% of its revenue is denominated in either U.S. dollars or Euros. The Company does not use financial instruments to hedge this currency risk. At December 31, 2019, the significant balances, quoted in Canadian dollars, held in foreign currencies are:

	US	5 dolla	rs	Euros			5
	2019		2018		2019		2018
Cash	\$ 67,855	\$	38,019	\$	142	\$	237,508
Accounts receivable	647,931		400,729	1	78,605		180,112
Accounts payable	153,494		396,485		9,940		12,444

Based upon 2019 results, the impact of a 5% increase in the U.S. dollar against the Canadian dollar would result in an increase in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% increase in the Euro against the Canadian dollar would result in an increase in annual Euro based revenue of approximately \$298,700. Correspondingly, the impact of a 5% decrease in the U.S. dollar against the Canadian dollar would result in a loss in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% decrease in the U.S. dollar against the Canadian dollar would result in a loss in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% decrease in the Euro against the Canadian dollar would result in a loss in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% decrease in the Euro against the Canadian dollar would result in a loss in annual Euro-based revenue of approximately \$298,700.

#### Liquidity risk

Liquidity risk measures the Company's ability to meet its financial obligations when they fall due. To manage this situation, the Company projects and monitors its cash requirements to accommodate changes in liquidity needs. In addition, during fiscal 2017 the Company announced that it has arranged a secured revolving credit facility with The Toronto-Dominion Bank ("TD Bank") and Export Development Canada ("EDC"). The credit facility is being used to fund the Company's need for working capital to grow its existing business. This facility is helping to satisfy the Company's liquidity needs and to manage the liquidity risk going forward.

#### **Interest rate risk**

Financial instruments that potentially subject the Company to interest rate risk include those assets and liabilities with a variable interest rate. Exposure to interest rate risk is primarily on the BDC debt that has a variable rate pegged to the bank rate. The rate can be fixed, if the outlook indicates interest rates will move higher. The only other variable debt the Company has is the \$2,000,000 line of credit that bears interest at the bank's prime lending rate plus 2.0%. As at December 31, 2019 the Company has drawn \$1,090,000 of this line of credit. A 1% increase in the bank rate would cost the Company approximately \$30,000 per year for BDC and about \$20,000 on the line of credit usage if it were fully used throughout the fiscal year.

#### **Market risk**

Market risk reflects changes in pricing for both Antigens & QAPs and raw materials based on supply and demand criteria; also market forces can affect foreign currency exchange rates as well as interest rates which could affect the Company's financial performance or the value of its financial instruments. Microbix products are valuable components in our customers' products and cannot be easily replaced. The Company works closely with customers to ensure its products meet their specific criteria.

# FINANCIAL RISK MANAGEMENT (Continued)

#### **Fair value**

The fair value of a financial instrument is approximated by the consideration that would be agreed to in an arm's length transaction between willing parties and through appropriate valuation methods, but considerable judgement is required for the Company to determine the value. The actual amount that could be realized in a current market exchange could be different than the estimated value.

The fair values of financial instruments included in current assets and current liabilities approximate their carrying values due to their short-term nature.

The fair value of the long-term debt is based on rates currently available for items with similar terms and maturities. The convertible and non-convertible debenture fair values are not readily determinable as the convertible debentures have been issued to shareholders of the Company. The fair values of financial instruments in other long-term liabilities approximate their carrying values as they are recorded at the net present values of their future cash flows, using an appropriate discount rate.

#### **CRITICAL ACCOUNTING ESTIMATES**

The preparation of these interim condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. The Company's audited consolidated financial statements are prepared in accordance with IFRS and the reporting currency is Canadian dollars. On an on-going basis, management bases its estimates on historical and other experience and assumptions, which it believes are reasonable in the circumstances. The significant accounting policies that the Company believes are the most critical in fully understanding and evaluating the reported financial results include:

#### **Intangible Assets**

Intangible assets include technology costs, patents, trademarks and licenses. Each is recorded at cost and amortized on a straight-line basis over the term of the agreements or useful life of the asset. Amortization commences when the intangible asset is available for use. Intangibles with definite lives but not yet available for use are assessed at least annually for impairment or more frequently if there are indicators of impairment.

#### **Impairment of Long-lived Assets**

The Company reviews the carrying value of non-financial assets with definite lives for potential impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying value of non-financial assets with definite lives but are not ready for use, are assessed at least annually for impairment based on the impairment test on cash-generating units (CGUs). The impairment test on CGUs is carried out by comparing the carrying amount of the CGU and its recoverable amount. The recoverable amount of a CGU is the higher of fair value less costs to sell and its value in use. This complex valuation process entails the use of methods such as the discounted cash method which requires numerous assumptions to estimate future cash flows. The recoverable amount is impacted significantly by the discount rate selected to be used in the discounted cash flow model, as well as the quantum and timing of risk-adjusted future cash flows and the growth rate used for the extrapolation. The impairment loss is calculated as the difference between the fair value of the asset and its carrying value.

#### Non-Convertible and Convertible Debentures

Management determines the fair value of the debenture using valuation techniques. Those techniques are significantly affected by the estimated assumptions used, including discount rates, expected life and estimates of future cash flows.

# **CRITICAL ACCOUNTING ESTIMATES (Continued)**

**Canadian Funds** 

### Deferred income taxes

Deferred income tax assets and liabilities are recognized for the estimated income tax consequences attributable to differences between financial statement carrying amounts of assets and liabilities and their respective income tax bases. Deferred income tax assets and liabilities are measured using tax rates expected to be in effect when the temporary differences are expected to be recovered or settled. The effects of changes in income tax rates are reflected in future income tax assets and liabilities in the year that the rate changes are substantively enacted.

#### **Share-based payments**

The Company applies the fair value method of accounting for stock-based compensation for awards granted to officers, directors, employees and consultants of the Company. The fair value of the award at the time of granting is determined using the Black-Scholes option pricing model, and recognized as a compensation expense on a straight- line basis over the vesting period with an offsetting amount recorded to contributed surplus. The amount of the compensation cost recognized at any date at least equals the value of the portion of the options vested at that date. When stock options are exercised, the consideration paid by employees or directors, together with the related amount in contributed surplus, is credited to capital stock. When an employee leaves the Company, vested options must be exercised within 90 days, or the options expire. Any options that are unvested are reversed in the period that the employee leaves.

#### **FINANCIAL INSTRUMENTS**

The fair value of a financial instrument is approximated by the consideration that would be agreed to in an arm's length transaction between willing parties and through appropriate valuation methods, but considerable judgment is required for the Company to determine the value. The actual amount that could be realized in a current market exchange could be different than the estimated value.

The carrying amounts of cash and cash equivalents, accounts receivable, bank indebtedness and accounts payable and accrued liabilities approximate fair value due to the short-term maturities of these instruments. Based on available market information, the fair value of the obligation under capital lease approximates its carrying value.

The fair value of the long-term debt is based on rates currently available for items with similar terms and maturities. The fair value of the liability for each convertible debenture has been calculated and the residual is accounted for in equity. The Company does not have any off balance sheet financial instruments.

#### **Disclosure Controls**

The Chief Executive Officer and the Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in the National Instrument 52-109 Certification of Disclosure in Issuer's Annual Filings (NI 52-109F1). As at December 31, 2019, management has concluded that the disclosure controls are effective in providing reasonable assurance that information required to be disclosed in the Company's reports is recorded, processed summarized and reported within the time periods specified in the Canadian Securities Administrator's rules and forms.

# **Internal Controls Over Financial Reporting**

The design of internal controls over financial reporting ("ICFR") within the company is a management responsibility to provide reasonable assurance that the reliability of financial reporting and that the preparation of financial statements for external purposes is in accordance with generally accepted

#### **FINANCIAL INSTRUMENTS (Continued)**

#### **Internal Controls Over Financial Reporting (Continued)**

accounting principles of IFRS. While the CEO and CFO believe that the internal controls are adequate to provide the above information, the process to evaluate and document all policies and procedures that could impact financial reporting is continuously reviewed with consultation with the Audit Committee. Shareholders should be aware that Microbix is a small company without the department resources associated with larger firms. Management is using the Committee of Sponsoring Organization of the Treadway Commission ("COSO"). Framework and has concluded that the Internal Control over Financial Reporting ("ICFR") as defined in NI 52-109 is effective as at the period ended December 31, 2019.

Examination by the Chief Executive Officer and the Chief Financial Officer showed that there were no changes to the internal controls over financial reporting during the period ended December 31, 2019 that have materially affected, or are reasonably thought to materially affect, the internal control over financial reporting.

#### IMPACT OF NEW ACCOUNTING STANDARDS

#### NEW ACCOUNTING PRONOUNCEMENTS ADOPTED IN FISCAL 2020

The Company has adopted new amendments to the following accounting standards effective for its interim and annual consolidated financial statements commencing October 1, 2019. The effect of these pronouncements on the Company's results and operations are described below.

#### IFRS 16, Leases ("IFRS 16")

On January 13, 2016, the IASB issued IFRS 16, which outlines requirements for lessees to recognize assets and liabilities for most leases. Lessees are required to recognize the lease liability for the obligations to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. Lease liability is measured at the present value of lease payments to be made over the term of the lease. The right-of-use asset is initially measured at the amount of the lease liability and adjusted for prepayments, direct costs and incentives received.

IFRS 16 – Leases supersedes IAS 17 – Leases, IFRIC 4 – Determining whether an Arrangement contains a Lease, SIC 15 – Operating Leases - Incentives and SIC 27 – Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for most leases under a single on–balance sheet model.

Lessor accounting is substantially unchanged from IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. The Company is not currently a lessor.

The Company applied IFRS 16 using the modified retrospective approach. Accordingly, the comparative information presented for 2019 has not been restated. The lease liabilities were recorded as the present value of the remaining lease payments discounted at the Company's incremental borrowing rate as at the date of application. The right-of-use assets were recorded at an amount equal to the lease liabilities, adjusted for any prepaid or accrued lease payments (nil).

The Company elected to use the practical expedient on transition allowing the standard to be applied only to contracts that were previously identified as leases under IAS 17 at the date of initial application. The Company also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

The Company did not change the initial carrying amounts of recognized assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognized under IAS 17). The requirements of IFRS 16 was applied to these leases from October 1, 2019. The opening right-of-use assets includes \$319,321 that was previously recognized as a lease asset and the opening lease liability included \$249,527 that was previously recognized as a lease liability under IAS 17.

#### **NEW ACCOUNTING PRONOUNCEMENTS ADOPTED IN FISCAL 2019 (Continued)**

## Impact on the financial statements on transition

On transition to IFRS 16 at October 1, 2019, the Company recognized right-of-use assets of \$763,541 and lease liabilities of \$693,747, respectively. There was no impact on retained earnings.

Lease liabilities for leases that were classified as operating leases at September 30, 2019 were discounted using the incremental borrowing rate at October 1, 2019. The weighted average rate applied was 3.7%.

Activity within right-of-use assets and lease liabilities during the period were as follows:

	Right-of-	Use Asse	ts	Leas	e
	Property		Equipment	Liabilit	ies
lance, October 1, 2019 dditions	\$ 419,843	\$	343,698 6,695	\$ 693,7 6,6	
Depreciation Expense	(18,522)		(11,744)	-	
Payments	-		-	(39,02	21)
Balance, December 31, 2019	\$ 401,321	\$	338,649	\$ 661,42	21

**IFRS Interpretation Committee Interpretation 23, Uncertainty over Income Tax Treatments ("IFRIC 23")** IFRIC 23 was issued in June 2017 and is effective for years beginning on or after January 1, 2019 and was adopted by the Company effective October 1, 2019, to be applied retrospectively. IFRIC 23 provides guidance on applying the recognition and measurement requirements in IAS 12, Income Taxes, when there is uncertainty over income tax treatments including, but not limited to, whether uncertain tax treatments should be considered together or separately based on which approach better predicts resolution of the uncertainty. The adoption of this interpretation did not have a material impact on the interim condensed consolidated financial statements.

#### MICROBIX INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION Unaudited **Canadian Funds** AS AT DECEMBER 31, 2019 AND SEPTEMBER 30, 2019 As at As at December 31, September 30, 2019 2019 ASSETS **CURRENT ASSETS** Cash \$ 69,525 \$ 95,571 Accounts receivable 1,188,972 1,709,470 4,809,301 Inventories (Note 5) 4,480,192 Prepaid expenses and other assets 25,349 99,201 Investment tax credit receivable 67,874 67,874 TOTAL CURRENT ASSETS 6,161,021 6,452,308 LONG-TERM ASSETS Deferred tax asset 1,568,237 1,568,237 Property, plant and equipment (Note 4, 6) 7,103,081 6,650,380 Intangible assets (Note 7) 4,923,838 4,958,648 **TOTAL LONG-TERM ASSETS** 13,595,157 13,177,265 **TOTAL ASSETS** \$ 19,756,178 \$ 19,629,573 LIABILITIES **CURRENT LIABILITIES** Accounts payable and accrued liabilities \$ 1.581.199 \$ 1.462.616 Bank indebtedness (Note 9) 1,090,000 1,400,000 Current portion of long-term debt (Note 9) 374,390 408,260 Current portion of debentures (Note 8) 791,551 774,178 Current portion of lease liability (Note 4) 174,406 80,378 Deferred revenue (Note 21) 855,999 640,463 TOTAL CURRENT LIABILITIES 4,867,545 4,765,895 Non-convertible debenture (Note 8) 750,350 751,075 Convertible debentures (Note 8) 1,368,594 1,353,905 Lease liability (Note 4) 487,015 169,149 Long-term debt (Note 9) 2,301,967 2,052,866 TOTAL LONG-TERM LIABILITIES 4,908,651 4,326,270 **TOTAL LIABILITIES** \$ 9,776,196 \$ 9,092,165 SHAREHOLDERS' EQUITY Share capital (Note 10) \$ 33,912,460 \$ 33,912,460 Equity component of convertible debentures (Note 8) 2,903,789 2,903,789 Contributed surplus 9,415,483 9,387,644 Accumulated deficit (36, 251, 750)(35,666,485)**TOTAL SHAREHOLDERS' EQUITY** \$10,537,408 \$ 9,979,982 **TOTAL LIABILITIES & SHAREHOLDERS' EQUITY** \$ 19,756,178 \$ 19,629,573

Commitments and Contingencies (Note 26)

(Signed) "William J. Gastle"

WILLIAM J. GASTLE DIRECTOR (Signed) "Cameron L. Groome"

CAMERON L. GROOME DIRECTOR

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF LOSS AND COMPRE	HENSIVE LOS	S	U	naudited	
For the three months ended December 31		Cai	Canadian Funds		
		2019		2018	
SALES					
Antigen products and technologies	\$	1,972,573	Ś	2,366,790	
Royalties	Ŧ	73,775	Ŧ	94,022	
TOTAL SALES		2,046,348		2,460,812	
COST OF GOODS SOLD					
Antigen products and technologies (Notes 5, 14)		989,831		1,153,115	
Royalties		12,783		17,148	
TOTAL COST OF GOODS SOLD		1,002,614		1,170,263	
GROSS MARGIN		1,043,734		1,290,549	
EXPENSES					
Selling and business development (Note 14)		204,173		141,541	
General and administrative (Note 14)		882,493		747,813	
Research and development (Note 14)		265,349		261,831	
Financial expenses (Note 16)		276,984		258,660	
OPERATING LOSS AND COMPREHENSIVE LOSS FOR THE PERIOD,					
BEFORE INCOME TAXES		(585,265)		(119,296	
INCOME TAXES					
Deferred income taxes		-		-	
Current income taxes		-		-	
NET LOSS AND COMPREHENSIVE					
LOSS FOR THE PERIOD	\$	(585,265)	\$	(119,296)	
NET LOSS PER SHARE					
Basic (Note 13)	\$	(0.006)	\$	(0.00	
Diluted (Note 13)	\$	(0.006)	\$	(0.00	

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS		Unaudited
For the three months ended December 31	C	anadian Funds
	2019	2018
OPERATING ACTIVITIES		
Net loss for the period	\$ (585,265)	\$ (119,296)
Items not affecting cash		
Amortization and depreciation (Note 14)	163,961	139,033
Accretion of debentures (Note 8)	58,826	50,624
Stock options and warrants expense (Note 12)	27,839	33,420
Accretion interest expense	4,020	-
Change in non-cash working capital balances (Note 15)	568,411	(75,056)
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	237,792	28,725
INVESTING ACTIVITIES		
Purchase of property, plant and equipment (Note 6)	(130,938)	(30,596)
CASH USED IN INVESTING ACTIVITIES	(130,938)	(30,596)
FINANCING ACTIVITIES		
Repayments of long-term debt (Note 9)	(109,530)	(109,530)
Proceeds from Equipment Loan (Note 9)	286,094	-
Proceeds from Government Loan (Note 9)	69,616	-
Repayments of convertible and		
non-convertible debentures (Note 8)	(26,039)	(26,155)
Payment of lease liabilities	(43,041)	(20,528)
Proceeds (repayments) of credit facility (Note 9)	(310,000)	390,000
CASH PROVIDED BY FINANCING ACTIVITIES	(132,900)	233,787
NET CHANGE IN CASH - DURING THE PERIOD	(26,046)	231,916
CASH - BEGINNING OF YEAR	95,571	44,358
CASH - END OF PERIOD	\$ 69,525	\$ 276,274

CONSOLIDATED STATEMENTS	OF CHANGES	IN SHAREHOLD	ERS' EQUITY			Unaudited
For the three months ended D	ecember 31, 2	019 and 2018			C	anadian Funds
	Share Capi Number of Shares	TAL (Note 10) Stated Capital	Contributed Surplus	DEFICIT	Equity Component of Debenture	Total Shareholders' Equity
BALANCE, SEPTEMBER 30, 2018	96,972,705	\$33,912,460	\$9,235,656	\$(35,698,403)	\$2,903,789	\$10,353,502
Stock option and warrant expense			33,420			33,420
Net comprehensive income (lo for the period	ss)			(119,296)		(119,296)
BALANCE, DECEMBER 31, 2018	96,972,705	\$33,912,460	\$9,269,076	\$(35,817,699)	\$2,903,789	\$10,267,626
Stock option and warrant expense			118,568			118,568
Net comprehensive income (lo for the period	ss)			151,214		151,214
BALANCE, SEPTEMBER 30, 2019	96,972,705	\$33,912,460	\$9,387,644	\$(35,666,485)	\$2,903,789	\$10,537,408
Stock option and warrant expense			27,839			27,839
Net comprehensive income (lo for the period	ss)			(585,265)		(585,265)

# BALANCE, DECEMBER 31, 2019 96,972,705 \$33,912,460 \$9,415,483 \$(36,251,750) \$2,903,789 \$9,979,982

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **1. NATURE OF THE BUSINESS**

Microbix Biosystems Inc. (the "Company" or "Microbix"), incorporated under the laws of the Province of Ontario, develops and commercializes proprietary biological and technology solutions for human health and wellbeing. Microbix manufactures a wide range of critical biological materials for the global diagnostics industry, notably antigens used in immunoassays or quality assessment and proficiency testing controls (the Antigen Business).

Microbix has also applied its biological expertise and infrastructure to create proprietary new products or technologies. Currently it has two; (1) Kinlytic<sup>®</sup> urokinase, a biologic thrombolytic drug (used to dissolve blood clots), and (2) LumiSort<sup>™</sup> cell-sorting, a technology platform for ultra-rapid and efficient sorting of particles that can be used to enrich cell populations of interest (such as sexing semen for the livestock industry).

The registered office and principal place of business of the Company is located at 265 Watline Avenue, Mississauga, Ontario, L4Z 1P3.

# 2. BASIS OF PREPARATION

These interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting, as issued by the International Accounting Standards Board ("IASB") and are presented in Canadian dollars. The accounting policies used in the preparation of these interim consolidated financial statements conform with those in the Company's audited annual consolidated financial statements for the year ended September 30, 2019, except as set out in note 4. These interim consolidated financial statements do not include all of the information and disclosures required in annual financial statements and, accordingly, should be read in conjunction with the Company's annual consolidated financial statements for the year ended September 30, 2019.

The Board of Directors approved these interim condensed consolidated financial statements on February 11, 2020.

#### **Basis of Measurement**

The consolidated financial statements have been prepared under the historical cost convention, except for the revaluation of certain financial assets and financial liabilities to fair value. The consolidated financial statements are presented in Canadian dollars, which is the Company's functional currency.

#### **Basis of consolidation**

These consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, Crucible Biotechnologies Limited, over which the Company has control. Control exists when the entity is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The non-controlling interest component, if any, of the Company's subsidiaries is included in equity.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Except for the adoption of the new, revised or amended accounting standards noted below, these interim condensed consolidated financial statements have been prepared using the same accounting policies and methods of computation as the annual consolidated financial statements of the Company for the year ended September 30, 2019. The disclosure contained in these interim condensed consolidated financial statements does not include all requirements in IAS 1, Presentation of Financial Statements. Accordingly, the interim condensed consolidated financial statements should be read in conjunction with the annual consolidated financial statements for the year ended September 30, 2019.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Leases – policy applicable from October 1, 2019

The preparation of financial statements requires management to make estimates and judgements that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting periods. Actual results could differ from estimates and such differences could be material.

#### The Company as lessee

The Company determines whether a contract is or contains a lease at inception of the contract. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### i) Right-of-use assets

The Company recognizes a right-of-use asset and a lease liability based on the present value of future lease payments when the lessor makes the leased asset available for use by the Company. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset. The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. Right-of-use assets are subject to impairment.

# ii) Lease liabilities

The Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term, discounted using the interest rate implicit in the lease. The lease payments include fixed payments (including in-substance fixed payments), variable payments that depend on an index or a rate, renewal options that are reasonably certain to be exercised less any lease incentives receivable. Variable lease payments that do not depend on an index or rate are recognized as an expense in the period in which the event that triggers the payment occurs. In addition, the carrying amount of lease payments is remeasured if there is a modification, a change in the lease term or a change in the in-substance fixed lease payments. The Company has elected to apply the practical expedient to not separate the lease component and its associated non-lease component.

Management exercises judgment in the process of applying IFRS 16 and determining the appropriate lease term on a lease by lease basis. Renewal options are only included if Management are reasonably certain that the option will be renewed.

As most of the Company's operating lease contracts do not provide the implicit interest rate, nor can the implicit interest rate be readily determined, the Company uses its incremental borrowing rate as the discount rate for determining the present value of lease payments. The Company's incremental borrowing rate for a lease is the rate that the Company would pay to borrow an amount necessary to obtain an asset of a similar value to the right-of-use asset on a collateralized basis over a similar term.

# iii) Short term leases and leases of low-value assets

The Company has elected not to recognize right-of-use assets and lease liabilities for short-term leases of property, plant and equipment that have a lease term of 12 months or less and leases of low-value assets, e.g. laptop computers. The Company recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 4. IMPACT OF NEW ACCOUNTING STANDARDS

# NEW ACCOUNTING PRONOUNCEMENTS ADOPTED IN FISCAL 2020

The Company has adopted new amendments to the following accounting standards effective for its interim and annual consolidated financial statements commencing October 1, 2019. The effect of these pronouncements on the Company's results and operations are described below.

# IFRS 16, Leases ("IFRS 16")

On January 13, 2016, the IASB issued IFRS 16, which outlines requirements for lessees to recognize assets and liabilities for most leases. Lessees are required to recognize the lease liability for the obligations to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. Lease liability is measured at the present value of lease payments to be made over the term of the lease. The right-of-use asset is initially measured at the amount of the lease liability and adjusted for prepayments, direct costs and incentives received.

IFRS 16 – Leases supersedes IAS 17 – Leases, IFRIC 4 – Determining whether an Arrangement contains a Lease, SIC 15 – Operating Leases - Incentives and SIC 27 – Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for most leases under a single on–balance sheet model.

Lessor accounting is substantially unchanged from IAS 17. Lessors will continue to classify leases as either operating or finance leases using similar principles as in IAS 17. The Company is not currently a lessor.

The Company applied IFRS 16 using the modified retrospective approach. Accordingly, the comparative information presented for 2019 has not been restated. The lease liabilities were recorded as the present value of the remaining lease payments discounted at the Company's incremental borrowing rate as at the date of application. The right-of-use assets were recorded at an amount equal to the lease liabilities, adjusted for any prepaid or accrued lease payments (nil).

The Company elected to use the practical expedient on transition allowing the standard to be applied only to contracts that were previously identified as leases under IAS 17 at the date of initial application. The Company also elected to use the recognition exemptions for lease contracts that, at the commencement date, have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

The Company did not change the initial carrying amounts of recognized assets and liabilities at the date of initial application for leases previously classified as finance leases (i.e., the right-of-use assets and lease liabilities equal the lease assets and liabilities recognized under IAS 17). The requirements of IFRS 16 was applied to these leases from October 1, 2019. The opening right-of-use assets includes \$319,321 that was previously recognized as a lease asset and the opening lease liability included \$249,527 that was previously recognized as a lease liability under IAS 17.

# Impact on the financial statements on transition

On transition to IFRS 16 at October 1, 2019, the Company recognized right-of-use assets of \$763,541 and lease liabilities of \$693,747, respectively. There was no impact on retained earnings.

Lease liabilities for leases that were classified as operating leases at September 30, 2019 were discounted using the incremental borrowing rate at October 1, 2019. The weighted average rate applied was 3.7%.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 4. IMPACT OF NEW ACCOUNTING STANDARDS (Continued)

# NEW ACCOUNTING PRONOUNCEMENTS ADOPTED IN FISCAL 2020 (Continued) IFRS 16, Leases ("IFRS 16") (Continued)

Activity within right-of-use assets and lease liabilities during the period were as follows:

	Right-of-Use Assets			Lease	
		Property	E	quipment	Liabilities
Balance, October 1, 2019	\$	419,843	\$	343,698	\$ 693,747
Additions		-		6,695	6,695
Depreciation Expense		(18,522)		(11,744)	-
Payments		-		-	(39,021)
Balance, December 31, 2019	\$	401,321	\$	338,649	\$ 661,421

Right-of-use assets are included in property, plant and equipment on the statement of financial position.

# IFRS Interpretation Committee Interpretation 23, Uncertainty over Income Tax Treatments ("IFRIC 23")

IFRIC 23 was issued in June 2017 and is effective for years beginning on or after January 1, 2019 and was adopted by the Company effective October 1, 2019, to be applied retrospectively. IFRIC 23 provides guidance on applying the recognition and measurement requirements in IAS 12, Income Taxes, when there is uncertainty over income tax treatments including, but not limited to, whether uncertain tax treatments should be considered together or separately based on which approach better predicts resolution of the uncertainty. The adoption of this interpretation did not have a material impact on the interim condensed consolidated financial statements.

# **5. INVENTORIES**

Inventories consist of the following:

	Dece	December 31, 2019		
Raw materials	\$	554,311	\$	496,021
Work in process		1,639,363		1,387,824
Finished goods		2,615,627		2,596,347
	\$	4,809,301	\$	4,480,192

During the quarter ended December 31, 2019, inventories in the amount of \$989,831 (2018 - \$1,153,115) were recognized as an expense through cost of sales. The allowance for inventory impairment as at December 31, 2019 was \$55,747 (September 30, 2019 - \$55,747).

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 6. PROPERTY, PLANT AND EQUIPMENT

The freehold land and buildings have been pledged as security for bank loans under a mortgage (see Note 9). Property, plant and equipment consists of:

		Research and	Other			
	Building	Development	Equipment	Right of Use	Land	Total
		Equipment	and Fixtures	Assets		
COST						
Balance, as at September 30, 2019	\$ 4,987,107	\$ 517,131	\$ 5,702,212	\$	\$ 800,000	\$ 12,006,450
IFRS 16 Adoption (Note 4)	. , ,	-	(403,989)	848,209	-	444,220
Additions	-	5,289	125,649	6,695	-	137,633
Disposals	-	-	-		-	-
Balance, as at December 31, 2019	4,987,107	522,420	5,423,872	854,904	800,000	12,588,303
ACCUMULATED DEPRECIATION						
Balance, as at September 30, 2019	1,573,858	433,989	3,348,222		-	5,356,070
IFRS 16 Adoption (Note 4)	))		(84,668)	84,668		- , , ,
Depreciation	41,847	2,693	54,345	30,266	-	129,151
Disposals	-	-	-		-	-
Balance, as at December 31, 2019	1,615,706	436,683	3,317,899	114,934	-	5,485,222
NET BOOK VALUE						
Balance, September 30, 2019	3,413,249	83,142	2,353,990	-	800,000	6,650,380
Balance, December 31, 2019	\$ 3,371,401	\$ 85,737	\$ 2,105,973	\$ 739,970	\$ 800,000	\$ 7,103,081

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

## 7. INTANGIBLE ASSETS

Intangible assets are depreciated on a straight line basis at the following rates:

Technology investments:	
Kinlytic <sup>®</sup> (Note 8a)	0%
Bioreactor (Note 8b)	7%

#### Intangible assets consist of:

	Capitalized					
	Development Costs		Patents an	d Tradem	arks	
	Bioreactor		Kinlytic <sup>®</sup>		QAPs	Total
COST	(a)		(b)		(d)	
Balance, as at September 30, 2019 Additions	\$    2,088,575 -	\$	3,078,586 -	\$	81,567 -	\$ 5,248,728 -
Balance, as at December 31, 2019	2,088,575		3,078,586		81,567	5,248,728
ACCUMULATED AMORTIZATION						
Balance, as at September 30, 2019	290,080		-		-	290,080
Amortization expense	34,810					34,810
Balance, as at December 31, 2019	324,890		-		-	324,890
IET BOOK VALUE						
Balance, as at September 30, 2019	1,798,495		3,078,586		81,567	4,958,648
Balance, as at December 31, 2019	1,763,685	-	3,078,586		81,567	4,923,838

At each reporting date, the Company is required to assess its long-lived assets for potential indicators of impairment. If any such indication exists, the Company estimates the recoverable amount of the asset or CGU and compares it to the carrying value. In addition, irrespective of whether there is any indication of impairment, the Company is required to test long-lived assets with definite lives which are not yet available for use at least annually.

# a) LumiSort™

The Company acquired a license agreement from Sequent Biotechnologies Inc. ("Sequent"), a biotechnology company solely involved in the development and commercialization of the LumiSort™ technology under license. Subsequent to the acquisition and in prior years, the Company incurred new intellectual property with the issue of patents has resulted from this research program, as well as the cost incurred for the research and development equipment that is not yet available for use.

In fiscal 2018, the Company assessed that it could not fund the development of LumiSort<sup>™</sup> assets in a timely manner and that licensing terms may not adequately support its continued value. The decision was therefore made to write down all of the LumiSort<sup>™</sup> related assets, including the original investment, capitalized research and development equipment, prototype costs and patent related costs.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 7. INTANGIBLE ASSETS (Continued)

# b) Kinlytic®

The Company acquired the assets and rights pertaining to development, production, and licensing of Kinlytic<sup>®</sup> from ImaRX Therapeutics, Inc. in 2008. The asset is not yet available for use, accordingly no amortization has been recorded.

The recoverable amount of the Kinlytic<sup>®</sup> intangible has been determined based on its fair value less cost to sell. The recoverable amount considered assumptions based on probabilities of technical, regulatory and clinical acceptances and financial support. Further, Management uses risk-adjusted cash flow projections based on financial budgets. Management believes that any reasonably-possible change in the key assumptions on which the recoverable amount is based would not cause the carrying amount to exceed its recoverable amount. The discount rate has been determined based on the Company's best estimate of a risk adjusted discount rate.

# c) Bioreactor

The Company has internally developed an improved bioreactor production process ("Bioreactor") to increase the efficiency and output of manufacturing certain Antigen products.

# d) Quality Assessment Products ("QAPs")

To enhance its QAPs business of providing sample mimics for use in quality checks across various laboratory test applications, Microbix has been developing intellectual property. Accordingly, it has capitalized various patent application costs. When the resulting patent issues in key markets, those costs will begin to be amortized in accordance with IFRS standards.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

## 8. DEBENTURES

The Company has convertible and non-convertible debentures issued and outstanding as at December 31, 2019. The carrying values of the debt component of these debentures are as follows:

		onvertible entures	Total non-convertil debentures		onvertible debenture	es	Total convertible debentures
	(a)	(b)		(c)	(d)	(e)	
Date of issue	Jan, 2014	Apr, 2017		Oct, 2016	Oct, 2016	Oct, 2016	
Face value	\$2,000,000	\$ 500,000	\$ 2,500,000	\$ 1,500,000	\$ 500,000 \$	2,500,000	\$ 4,500,000
Liability component at							
the date of issue	928,373	268,955	-	461,550	223,050	780,750	
Balance, September 30, 2019	858,854	340,765	1,199,618	500,375	324,909	853,530	1,678,814
Accretion	20,128	10,728	30,856	5,120	13,281	9,569	27,970
Repayments	(26,039)	-	(26,039)	-	-	-	-
Balance, December 31, 2019	852,943	351,493	1,204,435	505,495	338,190	863,099	1,706,784
	101.000	251 402	452.201		220 100		220.100
Less: current portion Non-current portion	101,868 751,075	351,493	453,361 751,075	- 505,495	338,190	- 863,099	338,190 1,368,594
Balance, December 31, 2019	\$ 852,943	\$ 351,493	\$ 1,204,436	\$ 505,495 \$ 505,495	\$ 338,190 \$	863,099	\$ 1,706,784
Datance, December 51, 2015	\$ 052,545	\$ 551,455	J 1,204,430	3 303,433	\$ 336,150 \$	805,055	\$ 1,100,104
Equity component at December 31, 2019	-		-	574,435	631,222	1,698,132	2,903,789
Conversion price							
per common share	\$-	\$-		\$ 0.23	\$ 0.23 \$	0.23	
Effective interest rate charged	25.69%	30.20%		31.07%	30.20%	30.85%	
Payment frequency	Quarterly	Quarterly		Quarterly	Quarterly	Quarterly	
Maturity of financial instrument	Jan, 2029	Apr, 2022		Jan, 2029	Feb, 2022	Sep, 2028	
Stated interest rate	9%	12%		9%	9%	9%	
Terms of repayment	Principal	Interest		Interest	Interest	Interest	
	and interest	only		only	only	only	
Blended quarterly repayment	\$ 61,071	N/A		N/A	N/A	N/A	

The debentures denoted as (a), (c), and (e) above are secured against the real property and the personal property of the Company including, without limiting the foregoing, a registered second mortgage on the property at 265 Watline Avenue, Mississauga, Ontario, in favour of the holder, its successors and assigns subordinate only to indebtedness to a Canadian chartered bank or similar financial institution on normal commercial terms up to their maximum principal. The debentures denoted as (b) and (d) are secured by a subordinated security agreement covering all of the Company's property and assets.

Convertible debentures contain two components: liability and equity elements. The equity element is presented in equity under the heading of "equity component of debentures". Convertible debentures are initially accounted for in accordance with their substance and are presented in the consolidated financial statements in their component parts measured at the time of issue. The debt components were valued first with the residual to shareholders' equity. The convertible debentures are convertible at the option of the holder, at any time, into fully paid and non-assessable common shares of the Company at the conversion price then in effect.

All of the debentures were issued to shareholders of the Company. A holder of a debenture has an economic interest in future earnings of the Lumisort asset and will receive a distribution equal to 10% of any future earnings that are derived from the Lumisort asset. Over the term of the convertible debentures, the debt components will be accreted to the face value of the debentures by the recording of additional interest expense using the effective interest rate, as detailed above.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

### 9. LONG-TERM DEBT, BANK INDEBTEDNESS AND OTHER DEBT

a) The Company has term loans with the Business Development Bank ("BDC") for a variety of purposes. The following summarizes these loans as at December 31, 2019:

Term Loans with the Business Development Bank ("BDC")	(a)	(b)	(c)	(d)	(e)	(f)	Total
	(u)	(b)	(C)	(u)	(0)	(1)	Totat
Effective date of loan	Jun, 2008	Oct, 2014	Oct, 2015	Oct, 2015	Nov, 2015	Jul, 2018	
Initial Loan Amount	\$ 3,000,000	\$ 615,000	\$ 50,000	\$ 200,000	\$ 250,000	\$ 323,906	\$ 4,438,906
Balance, September 30, 2019	2,046,460	102,500	3,120	49,950	62,400	196,696	2,461,126
Proceeds from loan	-	-	-	-	-	286,094	286,094
Loan repayments during the period	(27,780)	(30,750)	(3,120)	(9,990)	(12,480)	(25,410)	(109,530)
Balance, December 31, 2019	\$ 2,018,680	\$ 71,750	\$-	\$ 39,960	\$ 49,920	\$ 457,380	\$ 2,637,690
Current Portion	111,120	71,750	-	39,960	49,920	101,640	\$ 374,390
Non-current portion	1,907,560	-	-	-	-	355,740	2,263,300
Payment frequency	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	
Maturity of loan	Feb, 2038	Jul, 2020	Dec, 2019	Dec, 2020	Dec, 2020	Sep, 2021	
Terms of repayment	Principal	Principal	Principal	Principal	Principal	Principal	
	and interest						

Notes: (a) Loan for the purchase of manufacturing facility and building improvements.

(b) Loan for the purchase of equipment for our bioreactor project

(c) Loan for the purchase of building improvements.

(d) Loan for the purchase of manufacturing equipment

(e) Working Capital loan

(f) Loan for the purchase of manufacturing equipment

All BDC loans have a floating interest rate based on BDC's floating base rate plus 0.5% - 1.8%. At December 31, 2019, the rate was 6.55% (2018 – 5.80%). The loans are secured with the building and equipment.

On May 3, 2017, the Company signed an agreement with Business Development Corporation for a new equipment credit facility in the amount of \$610,000. On July 4, 2018 the Company received funds in the amount of \$323,906, drawn on this facility. During this quarter, the Company received the remaining funds of \$286,094.

As at December 31, 2019, the commitments for the next five fiscal years and thereafter for the BDC loans is as follows:

	Amount
2020	\$ 298,730
2021	235,230
2022	212,760
2023	212,760
2024	187,350
2025 and thereafter	\$ 1,490,860

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 9. LONG-TERM DEBT, BANK INDEBTEDNESS AND OTHER DEBT (Continued)

b) On September 18, 2019, the Company received approval from its Chartered Bank to increase the borrowing limit on its line of credit to \$2.0 million. This line of credit bears interest at prime plus 2% (5.95% on December 31, 2019).

As at December 31, 2019 the Company had drawn on \$1,090,000 of the facility (September 30, 2019- \$1,400,000). The Company's usage of this facility varies across its manufacturing, sales and AR collection cycles.

c) On July 29, 2019, the Company signed an agreement with Federal Economic Development Agency for Southern Ontario to provide a repayable government contribution where the Federal Development Agency has agreed to contribute funding for approximately 30% of the Business Scale-up and Productivity Project expenditures made by the Company, up to \$2,752,500 over the next four years,. The Company is required to submit eligible expenses on a quarterly basis to receive the interest-free contributions. Repayment of the contribution does not begin until December 15, 2024. The Company received its first contributions during this quarter. As at December 31, 2019, the Company has received contributions totalling \$69,616 (September 30, 2019 – nil). The Company is in compliance with the covenants associated with this loan as at December 31, 2019

The estimated repayments on the existing term facilities in future fiscal years are as follows:

	Amo	ount
2025	\$ 11,	,603
2026	13,	,923
2027	13,	,923
2028	13,	,923
2029		,923
2030	2,	,321

# **10. SHARE CAPITAL**

The Company is authorized to issue an unlimited number of common shares with no par value and an unlimited number of preference shares with no par value. The number of issued and outstanding common shares and the stated capital of the Company are presented below:

	Number of Shares	Stated Capital
Balance, as at September 30, 2019 and December 31, 2019	96,972,705	\$ 33,912,460

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **11. COMMON SHARE PURCHASE WARRANTS**

A continuity of the Company's warrants outstanding as at December 31, 2019 is presented in the following table:

		Weighted average exercise
	Units	price
Balance, September 30, 2019 Issued	11,718,816	\$ 0.36
Exercised	-	-
Expired	(755,764)	0.34
Balance, December 31, 2019	10,963,052	\$ 0.36

A summary of the Company's warrants outstanding as at December 31, 2019 and September 30, 2019 is presented in the following table:

	De	ecen	nber 31, 20	)19	Sep	September 30, 2019			
	Weighted					Weighted			
		V	Veighted	average		Weighted	average		
		i	average	remaining		average	remaining		
	Number	(	exercise	contractual	Number	exercise	contractual		
	outstanding		price	life	outstanding	price	life		
				years			years		
Range of exercise prices:									
\$0.47 to \$0.55	1,500,000	\$	0.55	0.78	1,500,000	\$ 0.55	1.03		
\$0.23 to \$0.46	9,463,052		0.33	1.22	10,218,816	0.33	1.37		
	10,963,052	\$	0.36	1.16	11,718,816	\$ 0.36	1.32		

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **12. STOCK OPTION PLAN**

On March 28, 2018 the shareholders of the Company approved a resolution to amend the Company's stock option plan. This amendment changed the total number of common shares available to be issued under the plan from a maximum of 12,000,000 common shares to a rolling maximum of 10% of issued and outstanding common shares. Under the plan as at December 31, 2019, the Company has a total of 7,693,000 options (September 30, 2019 – 7,738,000) issued and pending and is eligible to issue up to a total of 9,697,270 options.

The exercise price of each option equals no less than the market price at the date immediately preceding the date of the grant. In general, the Company's stock option plan vests options in equal amounts across a period following their issue date. The options granted during this year and future options grants will generally be vested in a single step on the third anniversary date following their issue. Management does not expect any remaining unvested stock options at the year-end to be forfeited before they vest.

The activity under the Company's stock option plan for the quarter ended December 31, 2019 is as follows:

	Units	Weighted a exercis	0	
Balance, September 30, 2019 and December 31, 2019	7,693,000	\$	0.35	
Exercisable, December 31, 2019	5,423,000	\$	0.39	

The exercise price of each option equals the closing market price of the Company's capital stock on the day preceding the grant date. The following table reflects the number of options, their weighted average price and the weighted average remaining contract life for the options grouped by price range as of December 31, 2019 and September 30, 2019:

	De	ecember 31, 2	019	September 30, 2019			
		Weighted				Weighted	
		Weighted	average		Weighted	average	
		average	remaining		average	remaining	
	Number	exercise	contractual	Number	exercise	contractual	
	outstanding	price	life	outstanding	price	life	
			years			years	
Range of exercise prices:							
\$0.54	2,373,000	\$ 0.54	0.79	2,418,000	\$ 0.54	1.08	
\$0.23 to \$0.28	5,320,000	\$ 0.26	3.40	5,320,000	\$ 0.25	3.72	
	7,693,000	\$ 0.35	2.60	5,590,000	\$ 0.39	3.41	

Stock options are assumed to be exercised at the end of the option's life, as management believes the probability of an early exercise is remote. During the period, the fair value of the options vested in the quarter were expensed and credited to contributed surplus. During the quarter, the Company recorded share-based compensation expense of \$27,839 (2018 - \$33,420).

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **13. INCOME PER SHARE**

Basic income (loss) per share is calculated using the weighted average number of shares outstanding. Diluted income per share reflects the dilutive effect of the exercise of stock options, warrants and convertible debt. The following table reconciles the net income and the number of shares for the basic and diluted loss per share computations:

As at December 31	2019	2018
Numerator for basic loss per share:		
Net loss available to common shareholders	\$ (585,265)	\$ (119,296)
Denominator for basic income (loss) per share:		
Weighted average common shares outstanding	96,972,705	96,972,705
Effect of dilutive securities:		
Warrants	12,931	-
Stock Options	1,293	-
Convertible debentures	-	-
Denominator for diluted net loss per share	96,986,929	96,972,705
Net loss per share:		
Basic	(\$0.006)	(\$0.001)
Diluted	(\$0.006)	(\$0.001)

The following represents the warrants, stock options and convertible debentures not included in the calculation of diluted EPS due to their anti-dilutive impact:

	2019	2018
Pursuant to warrants	10,950,121	15,168,579
Under stock options	7,736,707	5,590,000
Pursuant to convertible debentures	19,565,217	19,565,217
	38,252,045	40,323,796

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **14. EXPENSES BY NATURE**

The Company has chosen to present its consolidated statements of income (loss) and comprehensive income (loss) based on the functions of the entity and include the following expenses by nature for the quarter ended December 31:

# Depreciation and amortization

	2019	2018
Included in:		
Cost of goods sold	\$ 141,376	\$ 136,094
General and administrative expenses	19,892	393
Reasearch and development	2,693	2,546
Total depreciation and amortization	\$ 163,961	\$ 139,033

Amortization expense included within cost of goods sold includes amortization of Bioreactor development costs that were capitalized in previous years and began amortization at the beginning of fiscal 2018.

Employee costs

	2019	2018
Short-term wages, bonuses and benefits	\$ 1,617,652	\$ 1,408,443
Share based payments	21,478	18,638
Total employee costs	1,639,130	1,427,081
Included in:		
Cost of goods sold	\$ 890,538	\$ 773,779
Research and development	249,965	209,748
General and administrative expenses	375,347	344,762
Selling and business development	123,280	98,791
Total employee costs	\$ 1,639,130	\$ 1,427,081

# **15. CHANGES IN NON-CASH WORKING CAPITAL**

	2019			2018		
	¢	520 400	¢.	227.001		
Accounts receivable	\$	520,498	Ş	327,981		
Inventory		(329,109)		(877,059)		
Prepaid expenses and other assets		73,852		54,959		
Deferred Revenue		184,727		575,411		
Accounts payable and accrued liabilities		118,443		(156,348)		
	\$	568,411	\$	(75,056)		

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **16. FINANCIAL EXPENSES**

	2019	2018
Cash interest:		
Interest on long-term debt	\$ 41,326	\$ 46,112
Interest on debentures	151,283	151,166
Interest other	21,529	10,758
Non-cash interest:		
Accretion on debentures	58,826	50,624
Accretion on leases	4,020	-
Financial expenses	\$ 276,984	\$ 258,660

#### **17. CAPITAL MANAGEMENT**

The Company's capital management objective is to safeguard its ability to function as a going concern to maintain and grow its operations and to fund its development activities. Microbix defines its capital to include the drawn portion of the revolving line of credit, shareholders' equity, the Business Development Bank capital loans, and the debentures. The capital at December 31, 2019 was \$17,089,357 (September 30, 2019 - \$17,276,967).

To date, the Company has used cash provided by operating activities, common equity issues, debentures, bank mortgage and other financing to fund its activities. The equity is through private placements, the debentures are all controlled by private individuals known to the Company and the mortgage and other financing are with the Business Development Bank and TD Bank. If possible, the Company tries to optimize its liquidity needs by non-dilutive sources, including cash provided by operating activities, investment tax credits, grants and interest income. The Company has a revolving line of credit of \$2,000,000 with its Canadian chartered bank, Note 9.

The Company's general policy is to not pay dividends and retain cash to keep funds available to finance the Company's growth. However, the Board of Directors may, from time to time, choose to declare a dividend in assets if warranted by circumstances. There was no change during the quarter in how the Company defines its capital or how it manages its capital.

# **18. FINANCIAL INSTRUMENTS**

The Company categorizes its financial assets and liabilities measured at the fair value into one of three different levels depending on the observation of the inputs used in the measurement.

For the quarters ended December 31, 2019 and September 30, 2019, the Company has carried at fair value financial instruments in Level 1. At December 31, 2019, the Company's only financial instrument measured at fair value is cash, which is considered to be a Level 1 instrument. There were no transfers between levels during the quarter.

The three levels are defined as follows:

- a) Level 1: Fair value is based on unadjusted quoted prices for identical assets or liabilities in active markets.
- b) Level 2: Fair value is based on inputs other than quoted prices included within Level 1 that are not observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- c) Level 3: Fair value is based on valuation techniques that require one or more significant unobservable inputs.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **18. FINANCIAL INSTRUMENTS (Continued)**

The following table provides the fair value measurement hierarchy of the Company's assets and liabilities.
--

	Date of valuation	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Assets measured at fair value:				
Cash	31-Dec-19	\$ 69,525	-	-
Liabilities for which fair values are discl	osed:			
Non-convertible debentures	31-Dec-19	-	-	\$ 1,204,436
Convertible debentures	31-Dec-19	-	-	1,706,784
Long-term-debt and other debt	31-Dec-19	-	\$ 3,766,357	-

Date of valuation		Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)		
Assets measured at fair value:						
Cash	30-Sep-19	\$ 95,571	-	-		
Liabilities for which fair values are discl	osed:					
Non-convertible debentures	30-Sep-19	-	-	\$ 1,199,618		
Convertible debentures	30-Sep-19	-	-	1,678,814		
Long-term-debt and other debt	30-Sep-19	-	\$ 3,861,126	-		

The fair value of a financial instrument is approximated by the consideration that would be agreed to in an arm's length transaction between willing parties and through appropriate valuation methods, but considerable judgement is required for the Company to determine the value. The actual amount that could be realized in a current market exchange could be different than the estimated value.

The fair values of financial instruments included in current assets and current liabilities approximate their carrying values due to their short-term nature.

The fair value of the long-term debt is based on rates currently available for items with similar terms and maturities and is repriced to floating market interest rates and as such, the carrying value of the long-term debt and other debt approximates fair value. The convertible and non-convertible debenture fair values are estimated based on rates for items with similar terms and maturity. The fair values of financial instruments in other long-term liabilities approximate their carrying values as they are recorded at the net present values of their future cash flows, using an appropriate discount rate.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **19. FINANCIAL RISK MANAGEMENT**

The primary risks that affect the Company are set out below and the risks have not changed during the reporting periods. The list does not cover all risks to the Company, nor is there an assurance that the strategy of management to mitigate the risks is sufficient to eliminate the risk.

# Risks arising from financial instruments and risk management

The Company's activities expose it to a variety of financial risks: market risk (including foreign exchange risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Risk management is the responsibility of the corporate finance function. Material risks are monitored and are regularly discussed with the Audit Committee of the Board of Directors.

# Credit risk

The Company's cash is held in accounts or short-term interest bearing accounts at one of the major Canadian chartered banks. Management perceives the credit risk to be low. Typically the outstanding accounts receivable balance is relatively concentrated with a few large customers representing the majority of the value. As at December 31, 2019, five customers accounted for 78% (September 30, 2019 - five customers accounted for 78%) of the outstanding balance. The Company has had minimal bad debts over the past several years and accordingly management has recorded an allowance of \$25,625 (September 30, 2019 - \$25,625).

Trade accounts receivable are aged as follows:

	December 31, 2019	September 30, 2019
Current	¢ 1 062 651	¢ 1,602,262
Current 0 - 30 days past due	\$ 1,063,651 67,569	\$ 1,602,262 102,962
31 - 60 days past due	54,455	4,246
61 days and over past due	3,297	-
	\$ 1,188,972	\$ 1,709,470

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **19. FINANCIAL RISK MANAGEMENT (Continued)**

# Market risk and foreign currency risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, will affect the Company's income or the value of its financial instruments. The Company's activities that result in exposure to fluctuations in foreign currency exchange rates consist of the sale of products and services to customers invoiced in foreign currencies and the purchase of services invoiced in foreign currencies. The Company does not use financial instruments to hedge these risks.

As at December 31 the significant balances, quoted in Canadian dollars, held in foreign currencies are:

	U.S	. dollars	Euros		
	2019	2019 2018		2018	
Cash	\$ 67,855	\$ 38,019	\$ 142	\$ 237,508	
Accounts receivable	647,931	400,729	178,605	180,112	
Accounts payable and accrued liabilities	153,494	396,485	9,940	12,444	

The Company's revenue and expenses by foreign currency for the quarters ended December 31, 2019 and 2018 are as follows:

	2019	2018
Revenue		
Euros	29%	24%
U.S. dollars	68%	72%
Expenses		
U.S. dollars	4%	14%

Based upon 2019 results, the impact of a 5% increase in the U.S. dollar against the Canadian dollar would result in an increase in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% increase in the Euro against the Canadian dollar would result in an increase in annual Euro based revenue of approximately \$298,700. Correspondingly, the impact of a 5% decrease in the U.S. dollar against the Canadian dollar would result in a loss in annual U.S. dollar based revenue of approximately \$354,100 Cdn. The impact of a 5% decrease in the Euro against the Canadian dollar would result in a loss in annual Euro-based revenue of approximately \$298,700.

# Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulties in meeting its financial liability obligations as they become due. The Company has a planning and budgeting process in place to help determine the funds required to support the normal operating requirements on an ongoing basis. The Company has financed its cash requirements primarily through issuance of securities, short-term borrowings, long-term debt and debentures. The Company controls liquidity risk through management of working capital, cash flows and the availability and sourcing of financing. Based on current funds available and expected cash flow from operating activities, management believes that the Company has sufficient funds available to meet its liquidity requirements for the foreseeable future. However, if cash from operating activities is significantly lower than expected, if the Company incurs major unanticipated expenses or the Company's borrowings are called, it may be required to seek additional capital in the form of debt or equity or a combination of both. Management's current expectations with respect to future events are based on currently available information and the actual outcomes may differ materially from those current expectations.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# **19. FINANCIAL RISK MANAGEMENT (Continued)**

# Interest rate risk

Financial instruments that potentially subject the Company to cash flow interest rate risk are those assets and liabilities with a variable interest rate. Interest rate risk exposure is primarily on the BDC debt that has a variable rate that is pegged to the bank rate. The rate can be fixed at the Company's option, if the outlook for interest rates should move higher. The only other variable debt the Company has is the \$2,000,000 line of credit that bears interest at the bank's prime lending rate plus 2.0%. A 1% increase in the bank rate would cost the Company approximately \$30,000 per year for BDC and about \$20,000 on the line of credit usage if it were fully used throughout the fiscal year.

# **20. SEGMENTED INFORMATION**

The Company operates in two ways: (i) the development, manufacturing and sales of antigens as materials for the medical diagnostic industry or as quality assessment products and, (ii) the development and commercialization of novel and proprietary products or technologies such as Lumisort and Kinlytic. The following is an analysis of the Company's revenues and profits from continuing operations for the quarter, segmented between antigens, Lumisort and Kinlytic:

	Segment revenue			Segme	ent loss
	20	19	2018	2019	2018
Antigen Products and Technologies Lumisort ™	\$ 2,046,	348 \$	2,458,205 -	\$ (558,739) (24,743)	\$ (44,954) (39,849)
Kinlytic <sup>®</sup>	-		2,607	(1,783)	(34,493)
Total for continuing operations	\$ 2,046,	348 \$	2,460,812	\$ (585,265)	\$ (119,297)

Segment revenue reported above represents revenue generated from external customers. There were no inter-segment sales in the current period (2018 - \$Nil).

Segment loss represents the profit (loss) before tax earned by each segment without allocation of central administration costs, directors' fees, and finance costs. These general costs are reflected in the Antigen Products and Technologies segment. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

Segmented assets and liabilities as at December 31 are as follows:

	Segr	ment assets	Segmei	nt liabilities
	2019	2018	2019	2018
Antigen Products and Technologies Lumisort ™	\$ 15,109,355 -	\$ 15,269,080 -	\$ 8,686,196 -	\$ 9,010,039 -
Kinlytic <sup>®</sup>	3,078,585	3,078,585	-	-
Total for continuing operations	\$ 18,187,941	\$ 18,347,665	\$ 8,686,196	\$ 9,010,039

All assets are allocated to reportable segments other than interests in associates and current and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments. During fiscal 2018, a decision was made to write-down all of the Lumisort<sup>™</sup> related assets. All liabilities are allocated to reportable segments other than borrowings and current and deferred tax liabilities. Liabilities for which reportable segments are jointly liable are allocated in proportion to segment assets.

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 20. SEGMENTED INFORMATION (Continued)

Segmented depreciation and amortization and additions to non-current assets as at December 31 are as follows:

		Depreciation and amortization 2019 2018			Additions to non-current assets			
					2019			
Antigen Products and Technologies Lumisort ™ Kinlytic®	\$	163,961 - -	\$	139,033 - -	\$ 130,938 - -	\$	30,596 - -	
	\$	163,961	\$	139,033	\$ 130,938	\$	30,596	

# **21. REVENUES AND GEOGRAPHIC INFORMATION**

The Company operates in three principal geographical areas – North America (where it is domiciled), Europe and in other foreign countries. The Company's revenue from external customers is tracked based on the bill-to location. Information about its non-current assets by location of assets are also detailed below. It should be noted that our distribution partner for Asia is based in the United States, so most sales destined to Asia are reflected in the North American total.

	Revenue from external customers		Non-current assets	
For the period ended December 31,	2019	2018	2019	2018
North America	\$ 1,155,693	\$ 1,373,912	\$ 13,595,157	\$ 13,134,612
Europe	884,883	879,722	-	-
Other foreign countries (directly)	5,772	207,178	-	-
	\$ 2,046,348	\$ 2,460,812	\$ 13,595,157	\$ 13,134,612

The following table reflects the movement in the Company's deferred revenues:

For the period ended December 31,	2019	2018
Balance, beginning of the quarter	\$ 640,463	\$ 931,125
Cash payments or advance payments on performance obligations Revenue recognized during the quarter	377,356 (192,633)	816,101 (240,690)
Balance, end of quarter	\$ 825,186	\$ 1,506,536

# NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Canadian Funds As at and for the three months ended December 31, 2019 and 2018

# 22. RELATED PARTY TRANSACTIONS

#### Key management compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. Key management includes directors and key management executive officers. Compensation for the Company's key management personnel was as follows:

	Three months ended December 31, 2019	Three months ended December 31, 2018
Short-term wages, bonuses and benefits Share-based payments	\$ 231,643 12,901	\$ 200,076 27,291
Total key management compensation	\$ 244,544	\$ 227,367

#### 23. COMMITMENTS AND CONTINGENCIES

Payments on convertible and non-convertible debentures (Note 9)

	Amount
2020	\$ 531,931
2021	709,242
2022	1,657,992
2023	604,242
2024	604,242
2025 and thereafter	6,527,924
	\$ 10,635,573

Contingencies

The Company is not party to any legal proceedings arising out of the normal course of business.

# 24. COMPARATIVE CONSOLIDATED FINANCIAL STATEMENTS

The comparative consolidated financial statements have been reclassified from statements previously presented to conform to the presentation of the 2019 consolidated financial statements.

# **25. SUBSEQUENT EVENTS**

On January 30, 2020 (the "Closing Date"), the Company completed a non-brodered private placement offering of an aggregate of 11,800,000 units for total gross proceeds of \$2,360,000. Each unit consists of one common share of Microbix and one common share purchase warrant. Each whole warrant entitles the holder to purchase one additional common share at an exercise price of \$0.36 for five years. The financing was non-brokered. Cash commissions of 104,300 were paid and an aggregate of 521,500 Broker's Warrants were issued in the private placement offering. Each Broker's Warrant entitles the holder to purchase one unit at a price of \$0.36 for a period of five years. All securities issued under the private placement will be subject to a hold period expiring four months and one day from the date of closing.

#### DIRECTORS

Peter M. Blecher Ontario, Canada Medical Director Centres for Pain Management

Mark A. Cochran Virginia, USA Managing Director Johns Hopkins Medicine

Vaughn C. Embro-Pantalony<sup>(1) (2)</sup> Ontario, Canada Pharmaceutical Executive

William J. Gastle<sup>(2)</sup> Ontario, Canada Executive Chairman Microbix Biosystems Inc.

Cameron Groome<sup>(2)</sup> Ontario, Canada Chief Executive Officer and President Microbix Biosystems Inc.

Martin A. Marino<sup>(1)(2)</sup> Ontario, Canada Pharmaceutical Executive

Joseph D. Renner<sup>(1) (2)</sup> New Jersey, USA Pharmaceutical Executive

<sup>(1)</sup>Member of Audit Committee. <sup>(2)</sup>Member of the Human Resources, Compensation and Governance Committee.

#### SENIOR MANAGEMENT

William J. Gastle Executive Chairman

Cameron L. Groome Chief Executive Officer and President

James S. Currie Chief Financial Officer

Kenneth Hughes Chief Operating Officer

Dr. Mark Luscher Senior Vice-President, Scientific Affairs

Phillip Casselli Senior Vice-President, Sales & Business Development

Kevin J. Cassidy Vice-President, Biopharmaceuticals

Christopher B. Lobb General Counsel & Secretary

#### CORPORATE INFORMATION

Corporate Counsel Boyle & Co. LLP

Auditors

**Transfer Agent** 

Bankers

Head Office

Microbix Biosystems Inc. 265 Watline Avenue, Mississauga, Ontario Canada L4Z 1P3 Tel: 905-361-8910 Fax: 905-361-8911 www.microbix.com

Ernst Young LLP

Chartered Accountants

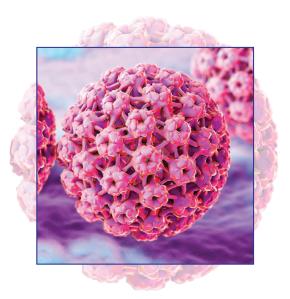
AST Trust Company Inc.

as the Administrative Agent for

416-682-3860 1-800-387-0825

*The Toronto Dominion Bank* 

CIBC Mellon Trust Company





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